

Program Strand: Insurance/Real Estate

Students who choose a career in Insurance/Real Estate help people and companies choose insurance policies that protect their lives, health, and property or they may figure out how risky it is to insure people and businesses. People who choose a career in Real Estate develop, appraise, purchase, and sell land, houses, and buildings.

Secondary Career Academy Development Timetable Academy classes are listed in bold type.

Pre-Academy Grades 6 – 8	Grade 9	Grade 10	Grade 11	Grade 12	
6 th grade—Middle Moves 7 th grade—Career Preparation Requirement 8 th grade—Transition Tools M/J Vocational Wheel 1 BU 800020012 Semester Courses: Business Keyboarding 820011011 ¹ Comp App in Bus 1 820022011 ¹ Comp App in Bus 2 820021011 ¹ Comp App in Bus 3 820021111 ² Comp App in Bus 4 820021211 ² Bus Lead Skills 820012001 ² ¹ Recommended for 7 th grade ² Recommended for 8 th grade	English I	English II	English III	English IV	
	Algebra or higher	Geometry or higher	Algebra II or higher	Pre-calculus or Other Mathematics Course	
	Earth & Space Science or Biology	Biology or Chemistry	Chemistry or Physics or Physical Science	Science Elective or Other Elective	
	World History	Elective	American History	American Government / Economics	
	9 th Grade Transition	Foreign Language	Foreign Language	Foreign Language	
		<i>Computing for College and Careers 820902001 or Intro. to IT 820731001 or Key and Bus Skills 820032011 and Comp and Bus Skills 820033011</i>	<i>Customer Assistance 1 8201801001</i>	<i>Customer Assistance 2 8201802001</i>	<i>Business Cooperative Education 82004100JT (must be concurrently enrolled in one additional related BTE course)</i>
	Elective	Elective	Elective	Elective	
	Elective	Elective	Elective	Elective	

Suggested Electives:

- Students may in their Junior or Senior year opt to participate in the Career Experience Opportunity (CEO) internship program using the following course numbers: Workplace Essentials – 83003101A (Honors .5) and CEO internship – 0500330CE (Honors .5).
- Students may complete more than one program within the Academy of Business providing courses are offered at the school site.
- In addition, students can choose to enroll in Administrative Office Technology, Business and Entrepreneurial Principles, and Legal Aspects of Business classes to enhance their marketability.

To find a Miami-Dade County Public High School with this Program Strand, please link to http://ssr.dadeschools.net/acad_tally_schls.pdf.

Internship Opportunities	Student Organizations / Clubs	Earn Upon Completion
<ul style="list-style-type: none"> • Internship • Cooperative Education • Job Shadowing • School-Based Enterprise • Service Learning • Dual Enrollment • Portal to CEO 	<ul style="list-style-type: none"> • Future Business Leaders of America (FBLA) • Student Chamber of Commerce 	<ul style="list-style-type: none"> • Industry Title & FLDOE OCP's correlated to the individual areas. • For more information on the Florida Department of Education Bright Futures Scholarship Programs: Florida Academic Scholars Award (FAS), Florida Medallion Scholars Award (FMS), and Florida Gold Seal Vocational Scholars Award (GSV) please contact a guidance counselor or visit: http://www.floridastudentfinancialaid.org/ssfad/factsheets/BF.htm. • For more information about TECH PREP Articulation Agreements with local colleges, please contact your guidance counselor.

POSTSECONDARY OPTIONS

Certification Programs	Community College (A.A./A.S.) or Proprietary Programs	Four-Year College and University Programs	Other
<ul style="list-style-type: none"> • Microsoft Office Specialist: Word 	<ul style="list-style-type: none"> • Real Estate • Insurance • Miami Dade College 	<ul style="list-style-type: none"> • Real Estate Law • Real Estate Appraisal • Construction Technology • Economics • Business • Business Law • Florida International University 	<ul style="list-style-type: none"> • On the job training

CAREER OPTIONS

Entry Level	After Post-Secondary Education
<ul style="list-style-type: none"> • General Office Clerk • Retail Sales • Customer Service Representative • Administrative Assistant 	<ul style="list-style-type: none"> • Actuary • Claims Adjuster or Examiner • Insurance Agent or Broker • Underwriter • Insurance Underwriter • Real Estate Broker • Statistician • Real Estate Appraiser